## **SILVERPE**

DEEPTECH M&A AND FINANCING REPORT 2025

# Stable financing environment and subdued M&A give way to rising unicorns

MAY 2025

SILVERPEAK LLP@2025

Welcome to the latest edition of Silverpeak's Deeptech M&A and Financing Report, providing an in-depth review of European fundraising and deal activity in the deeptech sector.

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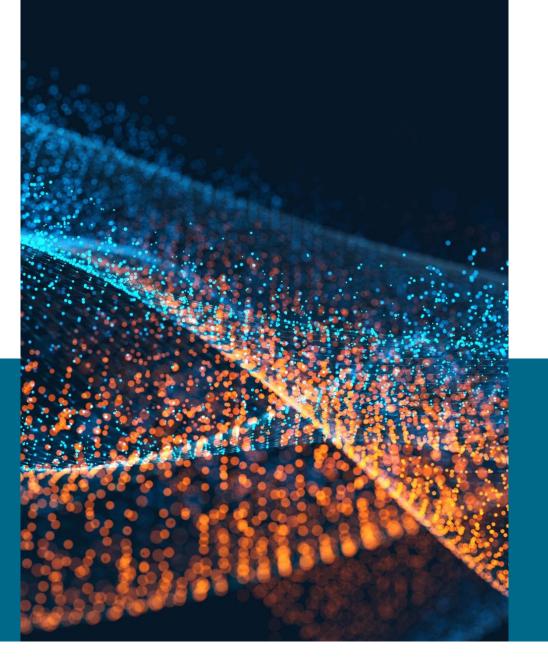


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- The UK continues to lead financing deal activity by volume, although Germany leads in series A and B value thanks to few large deals
- New unicorns have emerged across a diverse set of industries, including Tekever and Quantum Systems
- Deeptech represents 28% of total financing value
- M&A transactions totalling \$1.1bn in Q1, together with record holding periods, suggest a deepening pool of exit candidates capable of achieving strategic valuations

DEAL METRICS	Q1 2025
Financing transaction value	\$695m
Median Series B	\$37m
Median Series A	\$12m
M&A transaction value	\$1,089m



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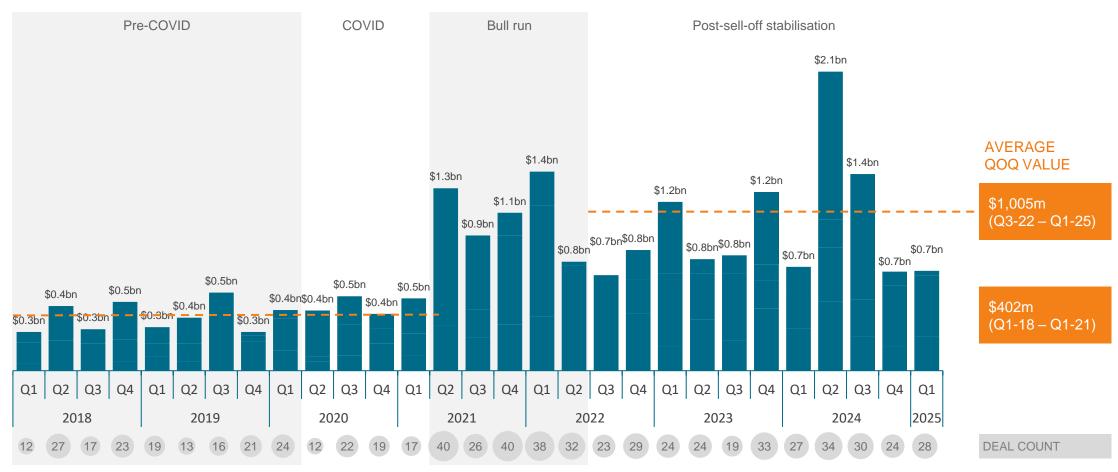
SECTION 1

## Financing environment



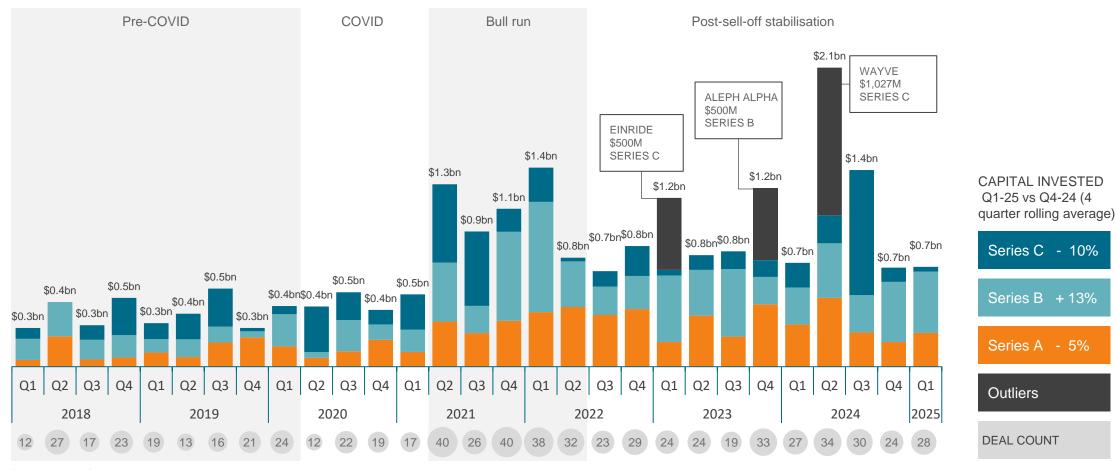
## Financing deals in Europe have stabilised at 30 deals and c.\$1bn per quarter on average, a 2.5x increase from pre-Covid levels

#### TOTAL FINANCING AMOUNTS AND DEAL COUNT, 2018 - Q1 2025



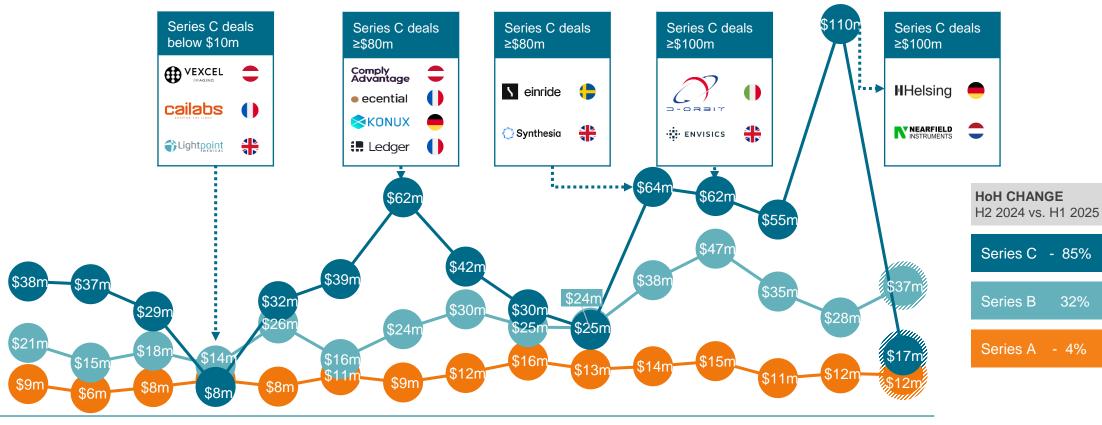
## Series B rounds have increased, series A rounds are stable, whilst large Series C rounds decreased

#### SERIES A, B & C TOTAL FINANCING AMOUNTS AND DEAL COUNT, 2018 - Q1 2025



## A typical deeptech Series B round size is \$30-40m, on the rise, and a Series A round is \$10-15m

#### MEDIAN SIZE OF SERIES A, B & C ROUNDS, 2018 - Q1 2025

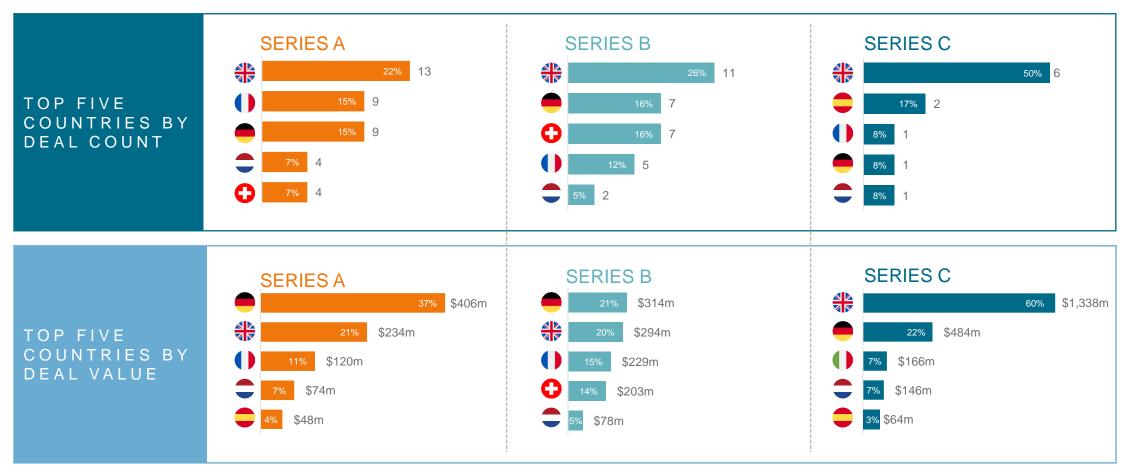


1H2018 2H2018 1H2019 2H2019 1H2020 2H2020 1H2021 2H2021 1H2022 2H2022 1H2023 2H2023 1H2024 2H2024 1H2025



## UK is the most active market by deal count, followed by Germany, France, Switzerland and The Netherlands

#### SERIES A, B & C DEAL COUNT AND VALUE BY COUNTRY, 2024 - Q1 2025

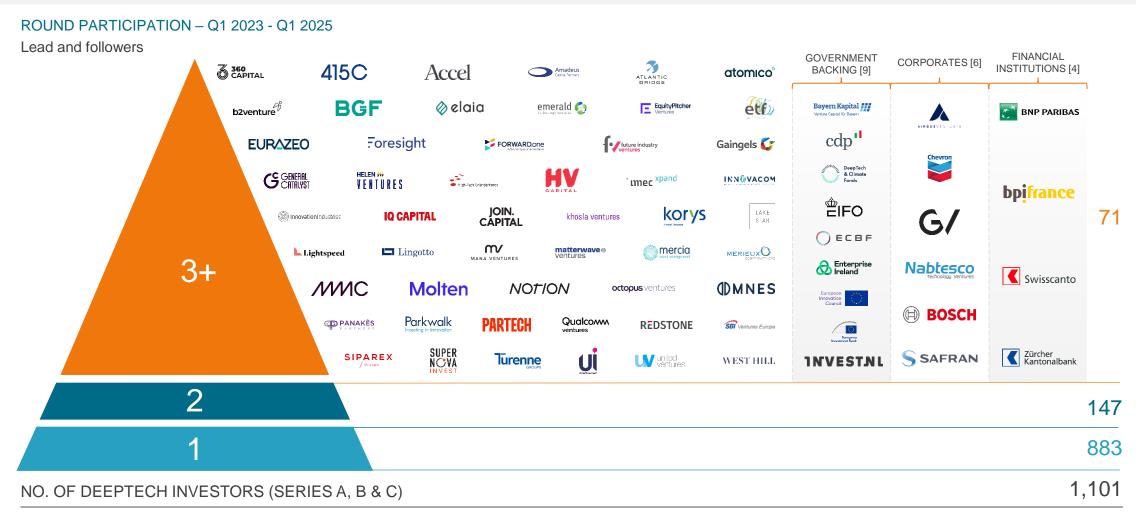


## Robotics (often AI/ML enabled), semiconductor, space, defence are the main deeptech sectors of interest for investors

#### SELECTED FUNDING ROUNDS IN UK & EUROPE, Q2 2024 – Q1 2025

	DEAL SIZE	DATE	HQ	COMPANY	STAGE	SECTOR	SELECTED INVESTORS
SELECTED EUROPEAN	\$484m	Jul-24		<b>I</b> IHelsing	Series C	Aerospace & Defence	GENERAL GREENOAKS  CATALYST GREENOAKS
	\$276m	Jun-24		black semiconductor	Series A	Semiconductor	Federal Ministry for Economic Affairs and Climate Action VENTURES
	\$167m	Sep-24		D-ORBIT	Series C	Space	Marubeni
ROUNDS	\$146m	Jul-24		NEARFIELD INSTRUMENTS	Series C	Semiconductor	TEMASEK (W) <sup>C</sup> Walden Catalyst
	\$100m	Jan-25		<b>FEURN</b> ROBOTICS	Series B	Cognitive Automation (robotics)	C4Ventures CAPITAL
	\$88m	Dec-24	0	<b>////</b> botics	Series B	Robotics	Bessemer Venture Partners NGP Capital
	\$70m	Sep-24		<b>∧</b> MarvelFusion	Series B	Fusion	b2venture B
	DEAL SIZE	DATE	HQ	COMPANY	STAGE	SECTOR	SELECTED INVESTORS
	DEAL SIZE \$1.0bn	DATE May-24	HQ	COMPANY  WAYVE	STAGE Series C	SECTOR  Autonomous Driving (Software)	SELECTED INVESTORS
				^			
SELECTED	\$1.0bn	May-24	4 <u>b</u>	WAYVE	Series C	Autonomous Driving (Software)	Microsoft
SELECTED UK ROUNDS	\$1.0bn \$111m	May-24 Apr-24	#	WAYVE  Skyports  NURRASTRUCTURE	Series C Series C	Autonomous Driving (Software)  Aerospace & Defence	■ Microsoft
UK	\$1.0bn \$111m \$80m	May-24 Apr-24 Oct-24	**	WAYVE  Skyports  DEXORY  FIVEF	Series C Series B	Autonomous Driving (Software)  Aerospace & Defence  Robotics	■ Microsoft
UK	\$1.0bn \$111m \$80m \$75m	May-24 Apr-24 Oct-24 Aug-24		Skyports  DEXORY  FIVER Lane	Series C Series B Series C	Autonomous Driving (Software)  Aerospace & Defence  Robotics  Quantum	Microsoft NVIDIA SoftBank  ACS  DTCP  PlanetFirst  PARTNERS

### A pool of 71 repeat deeptech investors participated in 3 or more rounds in the last 2 years



### Europe is home to a group of growth-stage deeptech unicorns



### April and May featured diverse sector funding, but deal volume remained low

#### SELECTED FUNDING ROUNDS IN EUROPE, APRIL – MAY 8<sup>TH</sup> 2025

DEAL SIZE	DATE	ROUND	HQ	TARGET	SECTOR	INVESTOR
\$180m	May-25	С	•	QU/NTFUM SYSTEMS	Drone Technology	HV
\$73m	May-25	В	4 b	₩ORCA AI	Maritime Autonomy	ANKONA HYPERLINK
\$42m	May-25	В	0	hilo	Remote Patient Monitoring	Molten khosla ventures
\$34m	Apr-25	А	•	ARX ROBOTICS	Aerospace Defense Systems	→ NIF Project A
\$28m	Apr-25	В	0	(iii) seкоіа	Cybersecurity Platform	O BrightPixel bpifrance
\$23m	Apr-25	А		SPARROW QUANTUM	Quantum Photonics	European Innovation Council
\$19m	Apr-25	В	4 b	<b>Skin</b> analytics	Al Dermatology Diagnostics	INTREPID GON14 GAINED
\$17m	Apr-25	А	0	(f) chipiron	Quantum MRI Technology	European Innoveton Council Dpifrance

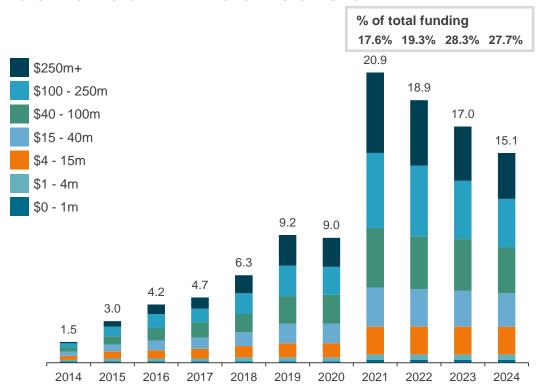


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## Since 2021 deeptech held up better than the overall tech investment market, and is attracting now a 28% share of total private investments in EU tech

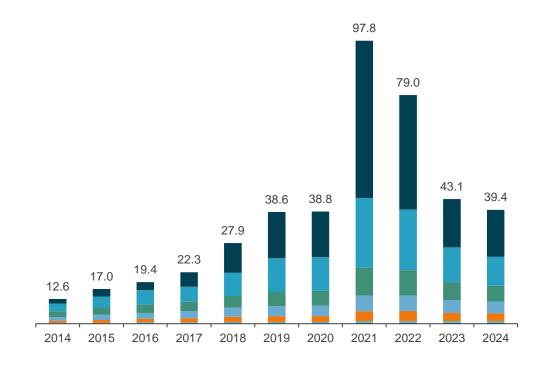
#### **DEEPTECH**

VC FUNDING IN EUROPEAN DEEPTECH STARTUPS BY STAGE



#### **REGULAR TECH**

VC FUNDING IN EUROPEAN REGULAR TECH STARTUPS BY STAGE

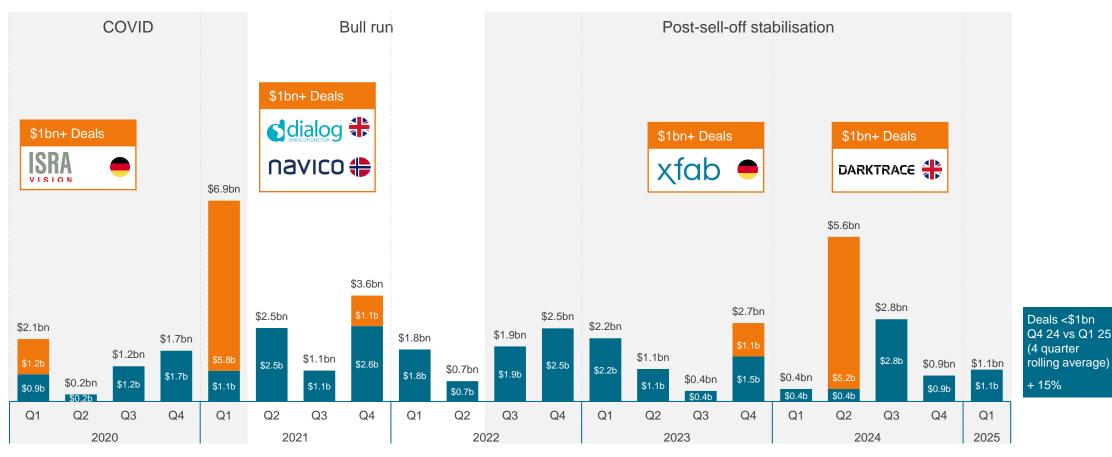




SECTION 2 M&A environment **SILVERPE** K

## Deeptech M&A deal value is volatile ranging from \$4.0bn to \$7.3bn per year, excl. outliers The cumulative value including outliers is \$43.4bn in the period 2020-25YTD

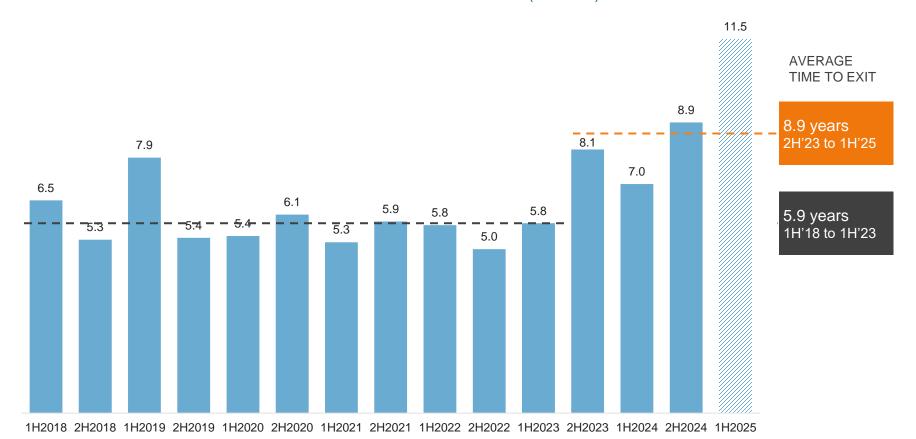
#### EUROPEAN DEEPTECH TOTAL M&A DEAL VALUE AND COUNT 2018 - Q1 2025





### Holding times from first institutional investment to exit are now at 8-9 years

#### MEDIAN TIME BETWEEN FIRST INSTITUTIONAL INVESTMENT AND EXIT (# YEARS)



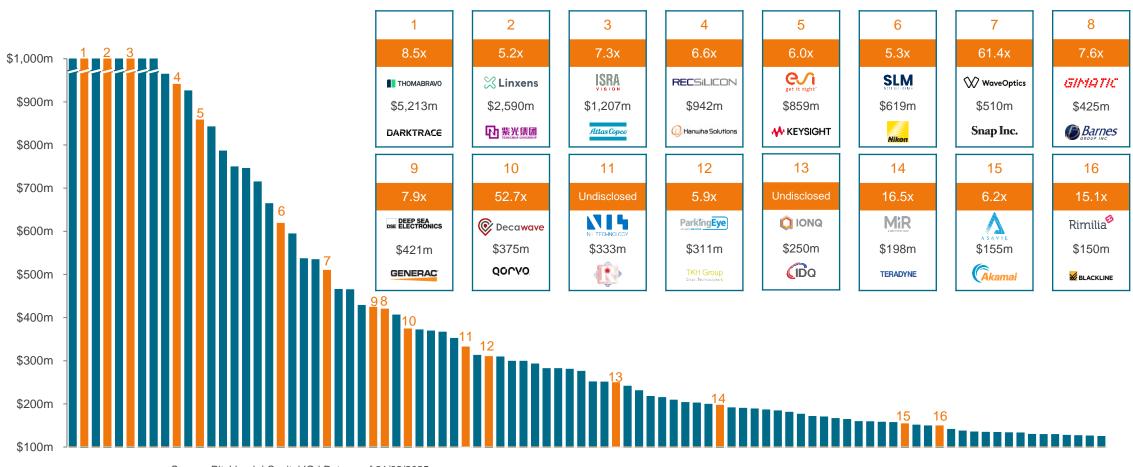
- Despite investor perception that deeptech investments will require a relatively long hold period, our analysis shows hold periods to be at the lower end of what is typical for VCs
- Deeptech investments are often funding significant upfront capex before commercialisation and come with more technology risk than, for example, software companies
- Although investors tend to invest at an earlier stage, deeptech companies can exit early at strategic valuations once product-market-fit is proven



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In deeptech there is a wide range of EV/revenue multiples because the value is often "strategic" and only a minor portion of the deals reports valuation metrics

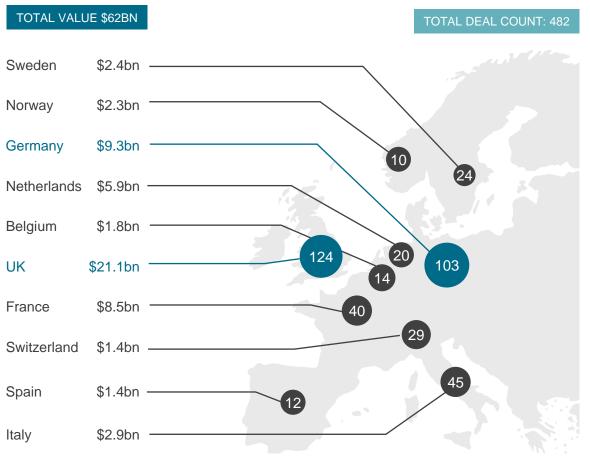
#### M&A ENTERPRISE VALUE >\$100M AND SELECTED EV/REVENUE MULTIPLES > 5X 2018 - Q1 2025



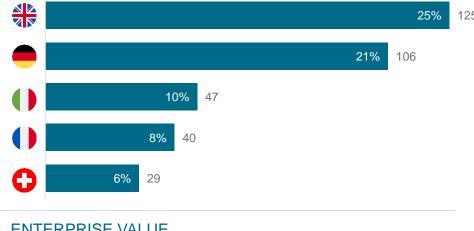
Source: Pitchbook | Capital IQ | Data as of 31/03/2025 Note: Values represent implied EVs.

### UK is most active for deeptech M&A activity, followed by Germany

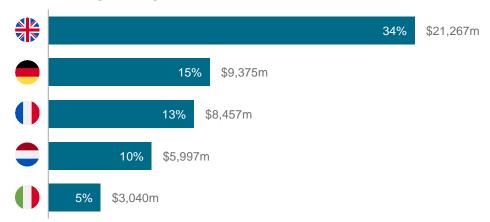
#### TOP 10 COUNTRIES BY M&A DEAL VALUE IN EUROPE, 2018 - Q1 2025



#### **DEAL COUNT**



#### **ENTERPRISE VALUE**



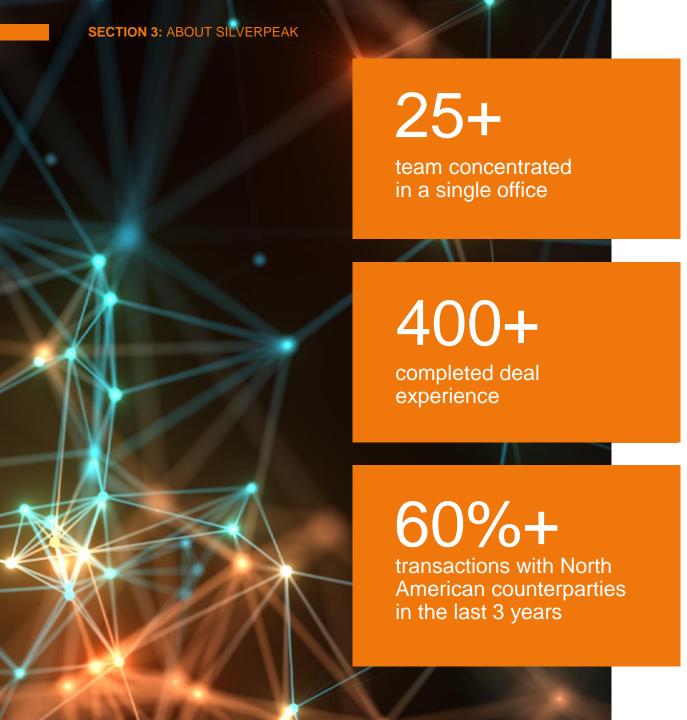
## 2024 and the first quarter of 2025 saw a variety of sectors covered in deeptech European M&A

#### SELECTED M&A IN EUROPE, Q1 2024 – Q1 2025

EV	DATE	HQ	TARGET	SECTOR	BUYERS
\$5.2bn	Oct-24	4 b	DARKTRACE	Cyber Security	■ THOMABRAVO
\$595m	Feb-25		OIOPPIQ Process to trans	Precision Optics	**TELEDYNE NYSE
\$313m	Jul-24	4 b	endomag <sup>5</sup>	Medical Equipment	HOLOGIC° Nasdaq
\$250m	Feb-25	0	(IDQ	Quantum Networking	O IONO NYSE
\$85m	Jan-25	4	<b>A</b>	Precision Optics	LUSTER SSE
\$61m	Feb-25		Magneto Special Anodes	Electrodes	≈PERMASCAND ↓□○?
\$49m	Feb-25		Sentronics METROLOGY	Semiconductors	NOVA PAGGES Nasdag
\$45m	Oct-24	4 b	<b>≯</b> zappar	AR / VR (Software)	REALITY
\$36m	Jan-25		burster	Test & Measurement Equipment	discoverIE_ USEG
\$20m	Jul-24	4 b	AIR CONTROL ENTECH	Robotics	SRJ Technologies ASX



SECTION 3 About Silverpeak **SILVERPE** K



We are mid-market technology specialists representing European growth businesses in M&A and financing transactions involving the most relevant investors and acquirers, wherever they are

## Sector coverage

### Software

Application software

Applied Al

Data analytics

Infrastructure software

RPA/LowCode

Vertical software

- > Construction
- > Edtech
- > Fintech
- > Healthcare
- Maritime
- Martech
- Mobility
- > Sustainability
- Travel

### Deeptech

Advanced manufacturing

Algorithms/AI & ML

AR/VR

High performance computing

Medical devices

Networking and IoT

NewSpace

**Photonics** 

Quantum computing

Robotics & computer vision

Security software

Semiconductors

### Digital services

Data services

IT consulting

Managed services

Marketplaces

Telecom services

**Cloud Services** 



## Strong track record in later stage deeptech transactions

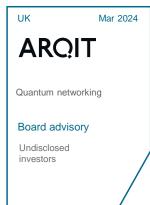






























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